

DEALER APPLICATION

Woodall Industries
111 Dishman Lane
Bowling Green Ky 42101
Phone (270) 843-1966
Fax (270) 781-6817

OFFICE USE ONLY

Dealer Number: _____ Date Received: _____

Customer Type: _____ Date Approved: _____

Discount Code: _____ Notified Dealer: _____

Visit our Web Site
www.woodallindustries.com
E-Mail Address
mike@woodallindustries.com
shannon@woodallindustries.com

COMPANY INFORMATION

Company Name: _____ State Resale Tax ID #: _____

Contact Person: _____ Title: _____ Years in Business: _____

Address: _____ City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____ Partnership Proprietorship Corporation

PERSONAL INFORMATION ON OWNERS, PARTNERS OR OFFICERS

Name: _____ Title: _____ Home Phone: _____

Home Address: _____ City: _____ State: _____ Zip: _____

Name: _____ Title: _____ Home Phone: _____

Home Address: _____ City: _____ State: _____ Zip: _____

COMPANY BANK INFORMATION

Bank Name: _____ Branch: _____ Account #: _____ Contact: _____

Bank Address: _____ City: _____ State: _____ Zip: _____

Bank Phone: _____ Bank Fax: _____ Account Open at this Bank Since: _____

TRADE REFERENCE

Supplier: _____ Contact: _____ Phone: _____ Fax: _____

Supplier: _____ Contact: _____ Phone: _____ Fax: _____

Supplier: _____ Contact: _____ Phone: _____ Fax: _____

Supplier: _____ Contact: _____ Phone: _____ Fax: _____

PAYMENT TERMS

Please select your payment method. We prefer Credit Cards, however select whichever payment method suits your needs. We must have a Credit Card on file if you intend on placing drop ship orders..

Company Check Money Order Credit Card Credit Card Type: _____

Credit Card Acct. #: _____ Exp. Date: _____ Cardholders Name: _____

I/We certify that the above information is true and correct and that we can and will comply with your terms and conditions of sale. I/We realize that our discount pricing may be adjusted based on our yearly sales volume. Dealers located in Kentucky will need to complete the Resale Certificate on the back of this application as well.

Signed: _____

Title: _____ Date: _____

**RESALE CERTIFICATE
KENTUCKY DEALERS ONLY**

Purchasers Name: _____ Phone: _____

Purchasers Address: _____ City: _____ State: _____ Zip: _____

I HEREBY CERTIFY: That I hold a valid Kentucky State Seller's Permit No.: _____

issued pursuant to the Sales and Use Tax Law; that I am engaged in the business of selling: _____

that the tangible personal property described herein which I shall purchase from:

Woodall Industries

will be resold by me in the form of tangible personal property; provided, however, that in the event any such property is used for any purpose other than retention, demonstration, or display while holding it for sale in the regular course of business, it is understood that I am required by Sales and Use Tax Law to report and pay tax, measured by the purchase price of such property or other authorized amount.

Description of property to be purchased: _____

Signature of Authorized Purchaser or Agent: _____ Date: _____

Print Name of Authorized Purchaser or Agent: _____ Title: _____

Did you sign & date the Dealer Application ?

*Did you sign & date the Resale Certificate ?
(Kentucky Dealers Only)*

*Fax your completed Dealer Application and
Resale Certificate (Kentucky Dealers Only) to (270) 781-6817*

Initial Order Requirements

Wholesale Pricing

An initial stocking order of \$3,000.00, (Shipped prepaid within the continental United States) is required in order to receive Wholesale pricing. There is no minimum re-order amount. A yearly minimum sales volume of \$5,000.00 must be maintained in order to maintain Wholesale account status.

Please Note: In an effort to establish pricing equality and consistency (within our dealer network) we will monitor all dealer sales on a yearly basis and adjust discount pricing respectively.

Dealer Requirements

All new dealers will be required to provide us with the following:

- 1) Copies of your city and/or state business license.
- 2) A completed and signed dealer application.
- 3) A signed and dated resale certificate/card to receive tax exempt status (Kentucky based businesses only).

Terms & Conditions

Buyers orders are accepted subject to the following conditions which supersede any conflicting conditions contained in the buyer's purchase order.

Prices

Prices are subject to change without notice. Possession of our wholesale catalog does not authorize discount pricing. Woodall Industries reserves the right to adjust a dealers discount price level or revoke dealer status at any time. Shipments will be billed at sellers prices in effect on the date shipments are made.

Backorders

Orders received by FAX will be shipped complete unless otherwise instructed. When placing your order by phone you will be informed of any backordered items, you may choose to have your order shipped complete or we will ship the in stock items and ship the backordered items at a future date.

Delays

Delivery dates indicated on quotations and/or acknowledgments of orders are accurately estimated, but are not guaranteed.

Shipping Terms

All products will be shipped via UPS ground service or UPS Freight, F.O.B. Bowling Green, Ky 42101.

Claims

Claims for errors, deficiencies or imperfections must be made in writing or by phone within seven (7) day's of receipt of goods. The absence of such notice within the specified time will constitute an acceptance in conformity with the purchase order and a waiver of all such claims.

Returns&Refusals

Normal dealer returns for items ordered in error will be accepted for credit only. **NO REFUNDS WILL BE ISSUED.** Returned merchandise must be in unused condition and in the original packaging. Credit will be issued only for the amount actually paid for the product without consideration for freight. * All items are subject to a 20% restocking charge. No returns will be accepted without prior authorization. Please contact us for a Return Material Authorization number (RMA).

Method of Payment

Dealer orders will be shipped once payment has been received by cashiers check, money order, or by credit card only. We accept Visa, Master Card, and Discover. **Prepaid orders are always welcome.** Open Accounts are only available to dealers that have been reselling our product for one year or more. Open Account terms are Net 30 days, 1-1/2% per month late charge after 30 days. Returned checks are subject to a \$30.00 bank charge.

Indemnity

With respect to all goods manufactured either in whole or part to buyer's specifications buyer will protect and indemnify the seller against all claims for damages or profits arising from infringement of patents, designs, copyrights or trademarks.

Warranty

Seller's applicable standard warranty policy applies to all products manufactured by seller.

Errors

Every effort has been made to ensure the accuracy of our wholesale catalog. Woodall Industries will not be responsible for errors in typesetting or printing.